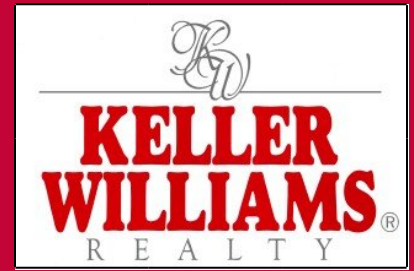




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Buyer Interview Form

1. Purchaser/s: _____
2. Address: _____
3. Phone: (w) _____ (h) _____ (c) _____ (other) _____
4. E-mail: _____
5. Address: _____
6. Place of Employment (Huntsville Area) _____ 7. Desired distance from work: _____
8. # in household ____ decision maker(s): _____
9. Pets: _____ 10. Source? (referral, sign, Magazine, etc.) _____
11. When are you planning to move? _____
12. Location Preferred? _____
- a. General (Area part of town): _____
- b. Specific (Zip code, boundaries, street): _____
- c. Style (contemporary, traditional, 2 story, etc.): _____
13. Construction, (e.g.) brick, siding, stucco: _____
14. Age of Property Preferred? _____
15. Condition on scale from 1 - 10, 1 being tear down, 10 being perfect: _____
16. Min. # of bedrooms? _____ Min. # of bathrooms? _____ Min. square footage? _____
17. Parking? (covered, garage, carport, 1-2-3 car garage) _____
18. Lot? (large, small, fenced, level, manicured grass): _____
- a. Steep Driveway - positive, negative or neutral _____
- b. Busy Street - positive, negative or neutral _____
- c. Swimming Pool - positive, negative or neutral _____
- d. Trees - positive, negative or neutral _____ 19. Flood Zone (Requiring Flood Ins.): _____
20. Level of privacy from 1 -10 with 1 being visible and 10 being absolutely private: _____
21. Gas or electric HVAC? _____ Cooking? _____
22. Restricted subdivision or metes & bounds? _____
23. School needs? _____
24. Hobbies/ special needs: _____
25. Price range: _____
26. Times available to see property (when all decision makers are present): _____
27. Describe your current home & level of satisfaction? _____
28. Mortgage company? _____ Level of qualification? _____
29. What are your expectations of our service? _____
30. Is there anyone who should NOT know about this move? _____

Additional Comments _____

Please let us know how you heard about us so that we can properly send our appreciation.